



ROSSPETSMAH

Russian Association of
Specialized Machinery and
Equipment Manufacturers

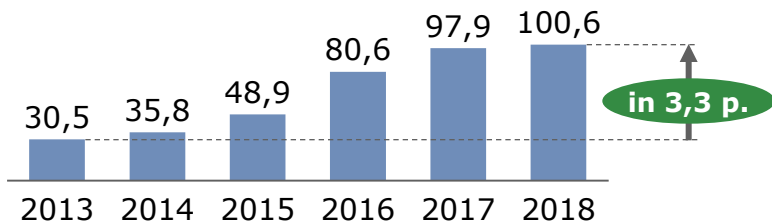
RUSSIAN AGRICULTURAL MACHINERY: CURRENT SITUATION AND PROSPECTS

Moscow
2019

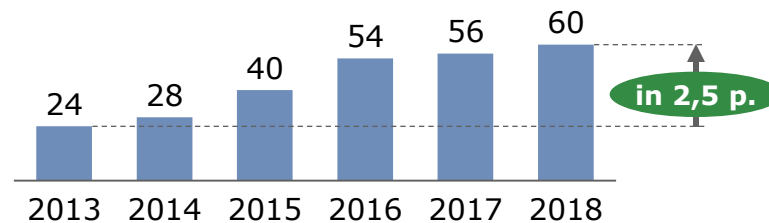


Production and economic indicators of enterprises in 2013-2018 yy.

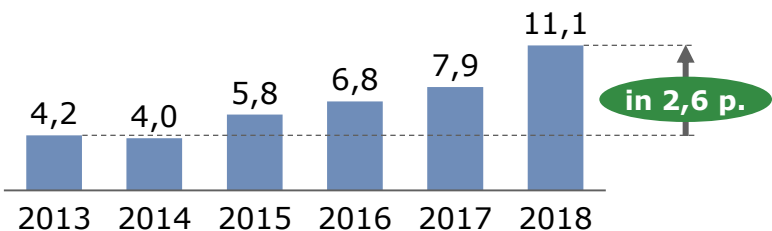
Domestic shipments, billion rubles



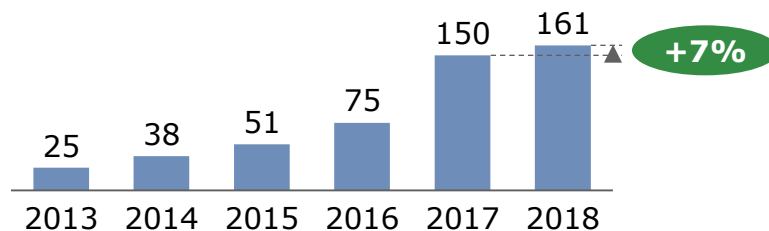
Domestic market share, %



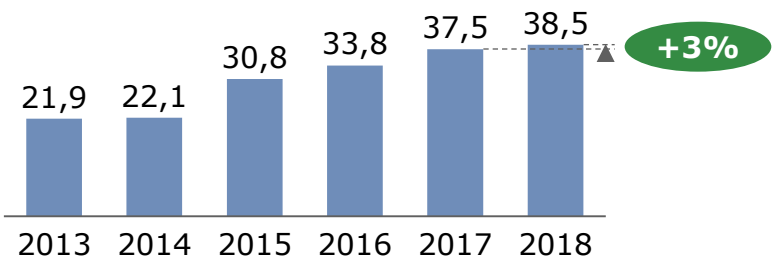
Export, billion rubles



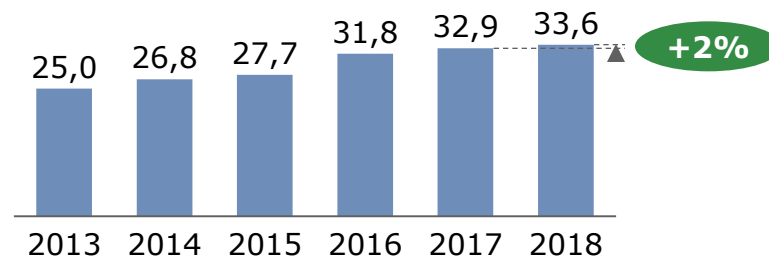
New models, units



Manpower, th people



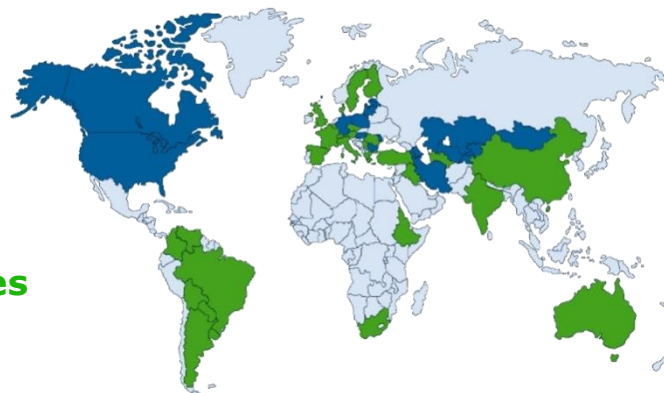
Average monthly salary, th rubles





Russian manufacturers continue to increase exports

In accordance with the Export Development Strategy for the agricultural engineering industry, Russian agricultural machinery should be delivered to **65 countries** in 2025



36 countries in 2019 r.

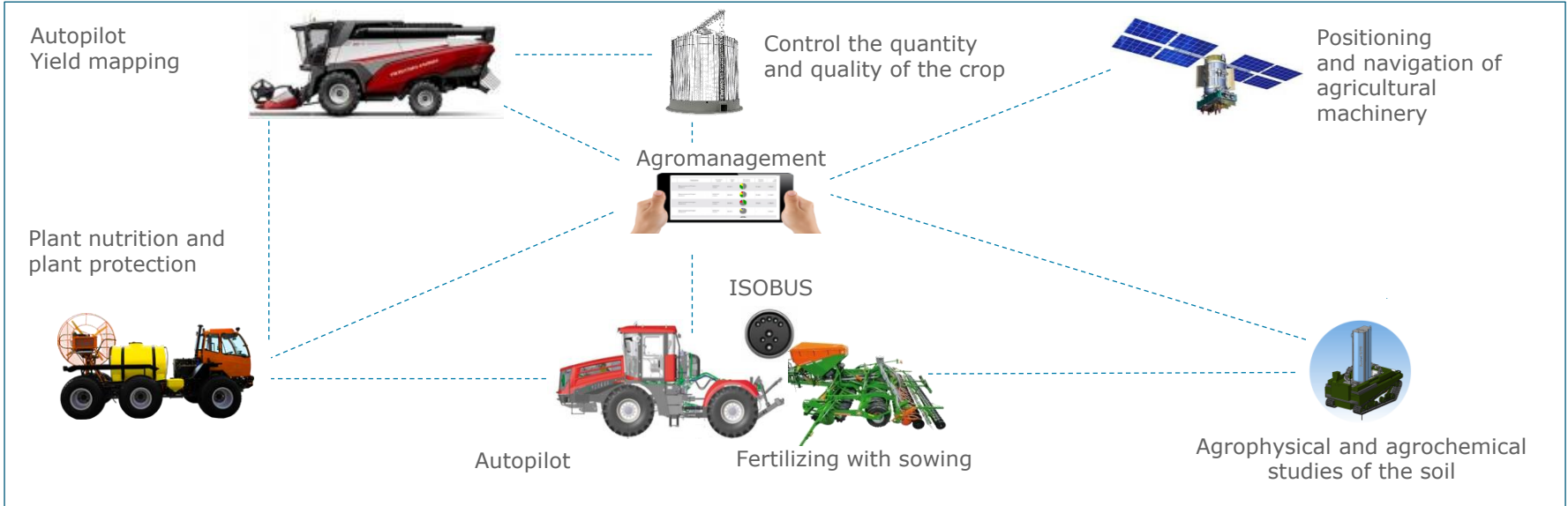
■ Current markets
■ Perspective markets

Expected Results for 2019:

1. In 2019, it is expected to increase the volume of exports of agricultural machinery to **12.5 billion rubles**.
2. In 2019 **57 Russian manufacturers** of agricultural machinery export products abroad, which is 10% higher than the target indicator of the Strategy (optimistic scenario-52 manufacturers in 2019).
3. In 2019 **26 Russian manufacturers** show equipment at the international exhibition Agritechnica in Germany (there were 16 companies in 2017), in connection with which the exhibition area occupied by Russian companies increased by 18% to 2.0 thousand square meters.



The development of digital farming technologies and the release of new models of agricultural machinery



New models



Night Vision System
Rostselmash
(silver medal of Innovation Award Agrigritechnica 2019)



The unit for the introduction of liquid fertilizers FDC,
Eurotechnika



Self-propelled sprayer TUMAN-3,
Pegas-Agro



Telescopic self-propelled loader PST-3396 and PST-4071
BDM-Agro

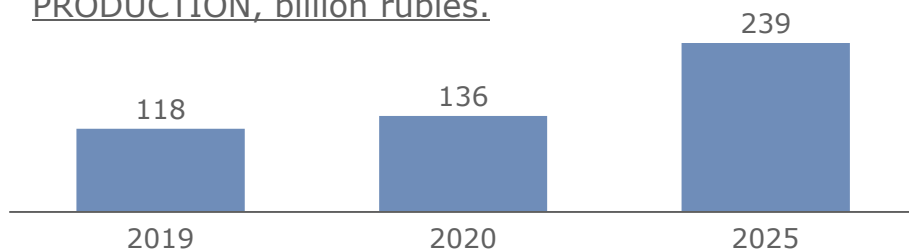


Selective Combine SK-110
Omsk experimental plant

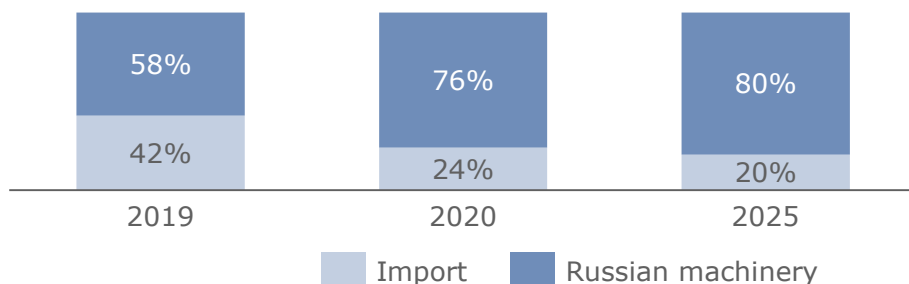


The growth of production and economic indicators of the industry and the manufacturability of agricultural machines

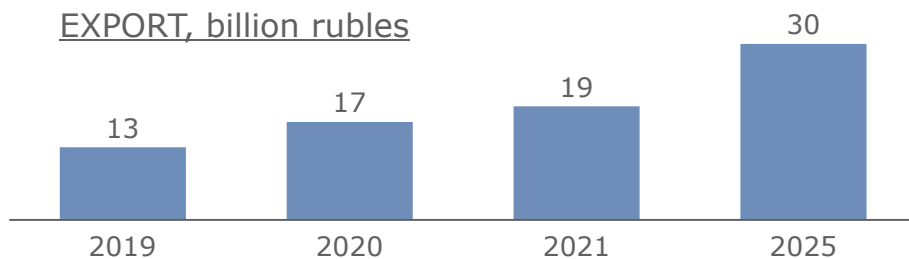
PRODUCTION, billion rubles.



THE SHARE OF THE DOMESTIC MARKET, %



EXPORT, billion rubles



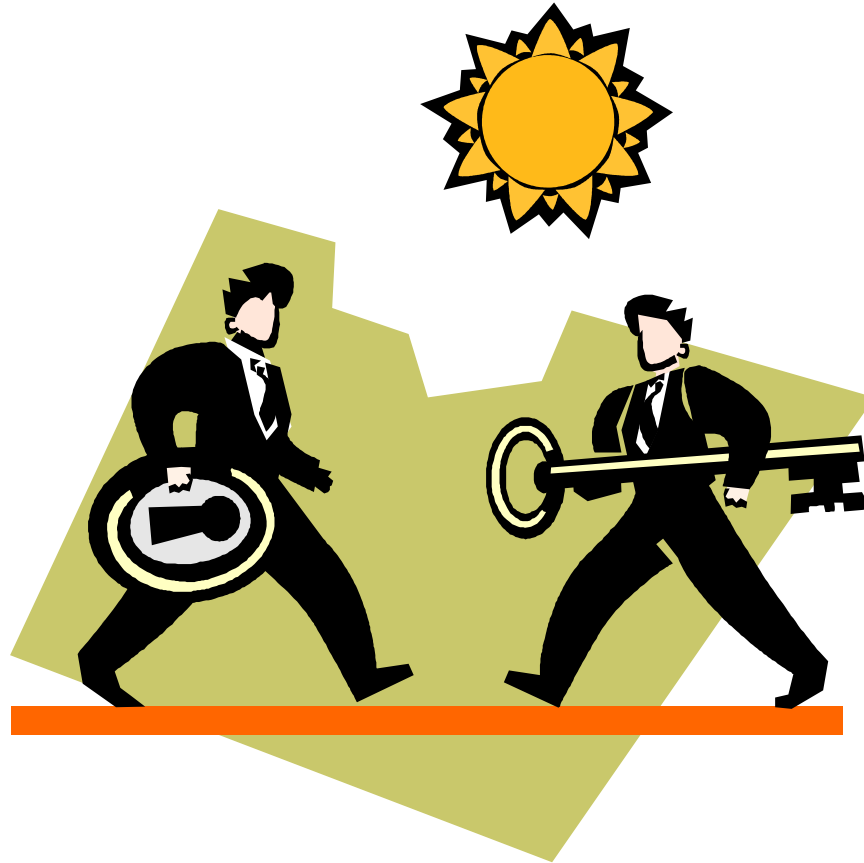
AGRICULTURAL DEVELOPMENT TRENDS

Autonomous technology, machine vision, artificial intelligence, big data analysis



NEW SEGMENTS IN WHICH RUSSIAN MANUFACTURERS WILL INCREASE PRODUCTION

- small and medium power tractors;
- specialized tractors for orchards and vineyards;
- flax cultivation machinery;
- hemp cultivation machinery
- equipment for vegetable growing;
- gardening equipment;
- livestock machinery



THANK YOU FOR
YOUR ATTENTION!

