#### Status of Custom Hiring System of farm Machinery in Sri Lanka

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# Sri Lanka and her Agricultural Background

- *Land area*
- Population
- " Arable area
- " Avg land holding size
- " Main crops

Plantation crops

- 60,600 km<sup>2</sup>
- 20.3 million
- 30 % of the total land area
- 1.0 ha
- Paddy, Maize, Vegetable, Fruits, Spices, Grain Legumes, oil crops and root crops
- Tea, Coconut, Rubber, Sugarcane

### Sri Lanka and her Agricultural Background.....

- Families engaged in Agriculture
- " Agricultural contribution to GDP
- Paddy cultivated area

- 1.8 mill (49%)
  - 11.1 %
- 34 % of the arable

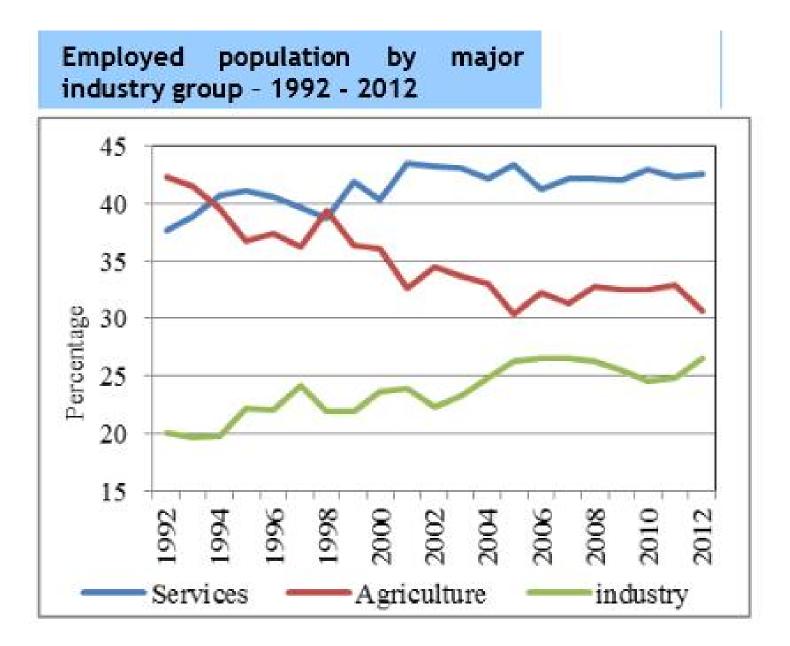
land

- 4.5 MT/ha

% Average yield (PADDY)

#### Labour and employment

Age group	Labour distribution rate	Un employment rate	
0 - 14	26	-	
15 - 19		19	
20 - 29		11.3	
30 - 39	- 62	2.5	
40 - 49		]	
50 and above	12	0.8	



# Daily Wage rate variation from 2003 – 2012

Operation	Wage	rate	in	Wage	Rate	in
	2003 (\$)		2012 (\$)			
Ploughing	2.44		6.59			
Sowing	2.30		f	5.33		
Transplanting (F)	1.78		4.66			
Spraying	2.54		f	5.63		
Weeding (F)	1.84 -		-			
Harvesting	2.17		(	5.18		

#### Paddy area cultivated and avg yield

Year	Cultivated Paddy area (000ha)	Average Yield Kg/ha
2003	983	3761
2004	779	4086
2005	937	3963
2006	910	4137
2007	816	4389
2008	1053	4187
2009	978	4336
2010	1063	4528
2011	1223	3970
2012	1067	4535

#### Situation of Farm Mechanization

- <sup>"</sup> Labour shortage in peak demanding period
- <sup>"</sup> Cultivated area increased
- <sup>"</sup>Bulk to handle is increased with increased yield
- Consumer is more quality concerned
- With the limited resources Productivity improvement is identified as a priority



#### Machinery Supply Chain

- Wery few machinery are locally produced like water pumps, sprayers, seeders and hand tools
- " Majority is imported
- "However supply of machinery is not regulated
- Inferior quality machinery inflows to the country
- <sup>"</sup> Local production also not supported by unfavorable trade policy and small local market

#### Annual Sales of Major Farm Machinery in the Country

Year	2 wheel Tractors	4 Wheel Tractors	Combine Harvesters	Sprayers	Trans planters
2011/12	14445	7184	2160	26093	n/a
12/13	9664	5141	1099	6240	23
13/14 Aug	2783	1479	N/a	N/A	87

#### Level of Mechanization

- <sup>"</sup> Paddy Cultivation
- "Vegetable cultivation
- Other field crops mechanized
- " Fruit sector
- Plantation crops
- <sup>"</sup> Spices

- Highly mechanized
- Low level
  - Moderately
  - Low level
  - Low level
  - Very low

# Paddy Cultivation

- " Most of the operations are mechanized
- " Least mechanized areas
  - Land leveling
  - Bund cleaning and plastering
  - Plant establishment and weed management
  - Small scale seed paddy processing
  - Drying & Storage











### History of custom hiring

- Government owned tractor hiring centres established in late 60's
- " Objective was to introduce tractors
- " Closed down all the centres in late 70's
- As a major break through, tractors (both four wheel and power tillers) have been introduced to the country
- Farm machinery research and training programs initiated

#### History of custom hiring...

- <sup>"</sup> Individual tractor and sprayer owners emerged
- "Hired tractors and sprayers in the close proximity
- *"* Hiring system was not sustained due to various social problems (Irregularity, close relations etc)
- "Number of Machinery owners increased gradually
- "Need of high capacity machinery was identified

#### Limiting Factors in Owning machinery

- <sup>"</sup> Poor purchasing power of individuals
- " Seasonal usage of some machinery
- <sup>"</sup> Lack of infrastructural facilities
- Many machines are single purpose and having considerably un-matching capacity
- " Lack of after sales services in the close proximity
- " Owning is not economical

#### Present status of custom hiring

- " Common hiring machines
  - Combine harvester
  - Combine thresher
  - Four wheel tractor
  - Sprayer
  - Two wheel tractor
  - Reaper
  - Water pump

#### Present status of custom hiring...

" Hiring rates

Operation	Hiring rate (\$)
Ploughing	120 . 140 /ha
Reaping	95 . 115 /ha
Threshing	25 . 30 /h
Combine harvesting	200 . 225 /ha <b>*</b>

#### \* Now it has been reduced up to \$ 100/ha

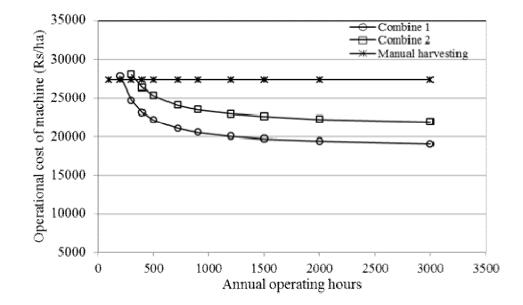








#### Break Even Analysis of Combine Harvesting



#### Average Break even point is around 100 ha/year

#### Present status of custom hiring...

#### <sup>"</sup> Challenges and Constrains

- > Non availability of hiring machines at close proximity to the farmers
- Lack of awareness of available technology (both parties)
- High and inconsistent hiring charges
- Some private machine owners are reluctant to hire their machinery
- > Insufficient machinery to carter the demand
- > Financial hardships to pay hiring cost in time (harvesting period)
- > Only High profit margin machines are available
- Excepted quality of work is not guaranteed (In combine harvester operations rate of grain loss is high as 20% 30%)

#### Solutions and Suggestions

- Establish Government supported private machinery hiring centres
- Support those centres by providing subsidy or providing soft loans
- " Train machinery operators free of charge
- Decide and implement scientific hiring rates with reasonable profit margins
- " Expose machinery owners to the latest technology
- Introduce effective regulatory system by safeguarding all relevant stake holders.

