3<sup>RD</sup> TRAINING AND STUDY TOUR FOR AGRICULTURAL MACHINERY MANUFACTURER AND DISTRIBUTORS & THE 3<sup>RD</sup> MEMBER MEETING OF ReCAMA



#### MAT ZANI BIN MOHD YUSOF

Engineering Division,
Farmers' Organization Authority,
Ministry of Agriculture and Agro-based Industry Malaysia





- Overview of Malaysia
- Overview of Agricultural Sector in Malaysia
- Mational Agro-food Policy
- Overview of Farmers' Organization Authority (FOA)
- FOA Farm Machinery Centre
- Issue and Challenges
- Moving Forwards
- MAHA 2018
- Conclusion

# Overview of Malaysia

#### **East Asia** Bratsk. RUSSIA KAZAKHSTAN MONGOLIA Occupied by the Soviet U in 1945, administered by NORTH North KOREA Sea of Pacific Ocean Golmud. JAPAN JAPAN Lanzhou CHINA Chengdu. Wuhan. NEPAL Hangzhou BHUTAN Kathmand Thimphu Nanchang 4 INDIA Någpur \* BURMA Hanoi Northern Mariana Islands (U.S.) Philippine Vichakhanatnam Rangoon Sea Bay of Luzon THAILAND Guam / (U.S.) South China PHILIPPINES FEDERATED STATES LANKA Chi Minh Nicobar' (INDIA) Bandar Seri Begawan Kuala Lumpur® PAPUA NEW GUINEA NDO Indian Ocean Kupang 🏉 'Christmas Island (AUSTRALIA) Cocos Ashmore and (Keeling) Islands (AUSTRALIA) (AUSTRALIA) Scale 1:46,000,000 Azimuthal Equal-Area Projection AUSTRALIA 1000 Miles Tropic of Capricom not necessarily authoritative 803065AI (R00732) 5-04

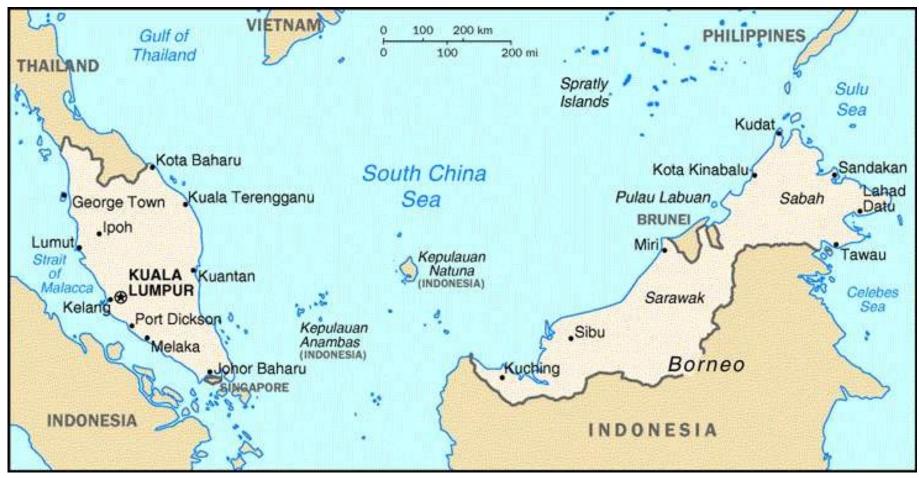
# Location of Malaysia

The Eastern and Western regions of Malaysia



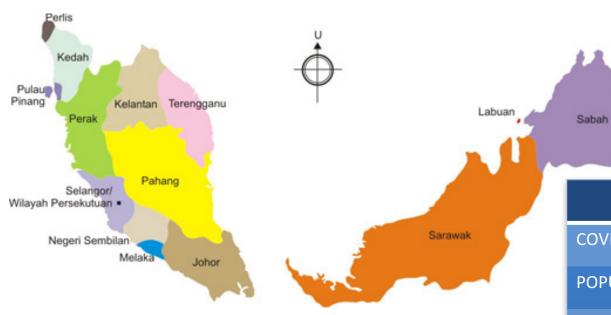
## Map of Malaysia







### MALAYSIA AT A GLANCE







| MALAYSIA AT THE GLANCE                     |                                   |  |  |
|--|-----------------------------------|--|--|
| COVERAGE                                   | 300,803 KM <sup>2</sup>           |  |  |
| POPULATION                                 | 31.6 m (Yr 2016)                  |  |  |
| CAPITAL CITY                               | KUALA LUMPUR                      |  |  |
| ADMINISTRATIVE                             | PUTRAJAYA                         |  |  |
| NO. OF STATES                              | 14 STATES                         |  |  |
| RELIGION                                   | ISLAM, BUDDHISM,<br>HINDUSM       |  |  |
| RACE                                       | MALAY, CHINESE,<br>INDIAN, OTHERS |  |  |
| *Source : Department of Statistic Malaysia |                                   |  |  |

# Overview of Agricultural Sector in Malaysia









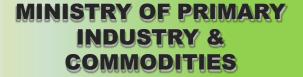
Ministry of Agriculture & Agro-based Industry, Malaysia







#### MINISTRY OF AGRICULTURE & AGRO-BASED INDUSTRY











### Food Subsector

- Crop
- Livestock
- Fisheries

## Agriculture Sector in MALAYSIA

## Industrial Commodities

- Palm Oil
- Rubber
- Cocoa
- Wood & Timber
  - Pepper



# Scenario of the National Agricultural Sector

Total land area - 33 million ha.

Agricultural area - 7.9 million ha (24% of total area)

Industrial crops

oil palm, rubber, cocoa, tobacco and pepper –
 cover about 77% of total agricultural land

Other crops

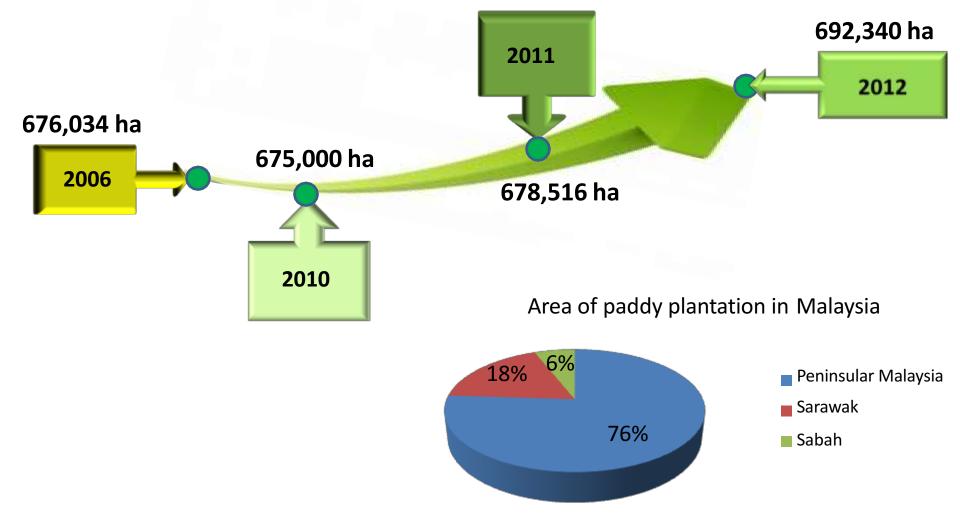
 paddy, fruits, vegetables & coconut – cover 16% of total agricultural land

#### **Contribution to GDP**

- ➤ Manufacturing sector accounts for 28%
- ➤ Service sector contributes 57%
- ➤ Agricultural sector at 7%



## Paddy in Malaysia



## **National Agro-food Policy**





## NATIONAL AGRO-FOOD POLICY (2011-2020)



### NATIONAL AGRO-FOOD POLICY (2011-2020)

### **NAP**

Will be a reference and guideline in the transformation of national agrofood industry.

**GENERAL OBJECTIVES** 

- To ensure adequate food security that is safe to eat;
- To make agro food industry as a competitive and sustainable industry
- To increase agro based entrepreneur's level of income.





### NATIONAL AGRO-FOOD POLICY (2011-2020)

ST 1: ENSURING FOOD SECURITY / SUPPLY

ST 2: INCREASING AGRO-FOOD INDUSTRIES CONTRIBUTION

ST 3: FOCUSING ON VALUE CHAIN DEVELOPMENT

ST 4: STRENGHING CAPACITY BUILDING

ST 5: SUSTANING INNOVATION, R&D AND TECHNOLOGY BASED APPROACH

ST 6: SUPPORT PRIVATE SECTOR LEAD BUSINESS ENVIRONMENT

ST 7: ENHANCING DELIVERY SYSTEM SERVICES

# Overview of Farmers' Organization Authority (FOA)

# MINISTRY OF AGRICULTURE AND AGRO-BASED INDUSTRY Agriculture is Business Rertanian Suutus Perninguan IIII

KEMENTERIAN PERTANIAN DAN INDUSTRI ASAS TANI MALAYSIA



DEPARTMENT OF AGRICULTURE

DEPARTMENT OF VETERINARY SERVICES

DEPARTMENT OF FISHERIES MALAYSIA AGRICULTURE BANK (BPM)

FARMERS'
ORGANIZATION
AUTHORITY (FOA)

MALAYSIAN FISHERY DEVELOPMENT BOARD (LKIM)

MALAYSIAN PINEAPPLE INDUSTRY/ DEVELOPMENT BOARD (MPIB) MALAYSIAN AGRI.
RESEARCH &
DEVELOPMENT
INSTITUTE
(MARDI)

FEDERAL AGRI.
MARKETING
AUTHORITY
(FAMA)

MUDA AGRI. DEVELOPMENT AUTHORITY (MADA)

KEMUBU AGRI.
DEVELOPMENT
AUTHORITY (KADA)













# FARMERS ORGANIZATION AUTHORITY MALAYSIA



### **FUNCTIONS OF FOA**

- To boost, encourage and strive for economic and social progress of Farmers' Organisations (FO)
- 2. To register, control and supervise FO and making provision to related matters
- 3. If a declaration was made through announcement under section 10, to design and implement any agricultural development in FO of those are, and
- 4. To control and coordinate the implementation of the activities

### **VISION AND MISION**

#### Vision

To be the Leader in the Transformation of the Farmers' Organisation and Productive Farmers in the Agriculture Sector.

#### Mission

To Develop Farmers's Organisation as and Effective Service Provider in the Creating Productive Farmers.

#### FO STRUCTURE



## FARMERS ORGANIZATION AUTHORITY [REGISTRAR]

Functions of Farmers Organization Authority (FOA)
- Under Act 110 (established 14 February 1973)

**NFO** 

1



**SFO** 

14 State Farmers Organization

**AFO** 

278 Area Farmers Organization (905,424 Members)

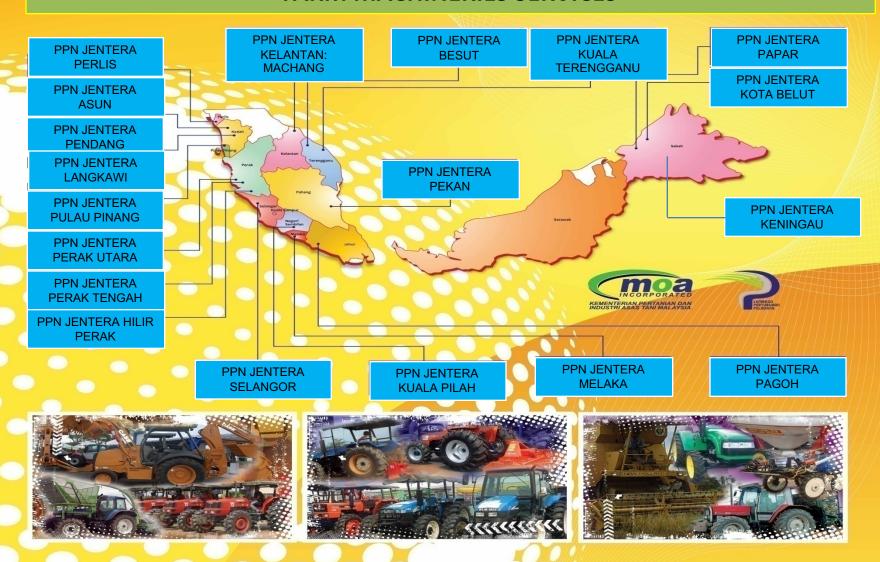
FO'S Three Tiers Structure - Under Act 109

## THE MAIN ACTIVITIES UNDERTAKEN BY FOS TO PROVIDE SERVICES TO MEMBERS

#### **EXTENSION SERVICES AND** TRAINING FACILITIES Agriculture PROVIDE Horticulture **EXPANDING AGRICULTURAL SOCIAL SERVICES** Animal husbandry **PRODUCTIONS** Educational Home-economics Diversification and Recreation facilities Agri-business commercialization of agriculture Other commercial enterprises Agribusiness PROMOTE STIMULATE GROUP **PROVIDING FARM SUPPLIES ACTION** Farm mechanization Community projects services MAIN ACTIVITIES Facilitates leadership Credit facilities development Facilities for rural savings Marketing Transportation facilities Processing facilities **ASSISTS MEMBERS** PARTICIPATION IN COMMERCIAL Acquiring land to undertake **AND AGRI-BUSINESS VENTURES** land development projects Facilitate capital formation Promote investment

## **FOA – Farm Machinery Centre**

## FARMERS' ORGANIZATION AUTHORITY (FOA) FARM MACHINERIES SERVICES



## **SERVICES POLICY**

To provides basic services such as land preparation, crop establishment & maintenance and harvesting

To provides repair and maintenance services for farm machineries and implements

To gives emphasizes on paddy area due to large paddy area and to increase paddy yield

FOA gives farm machineries services to only 40% of total paddy area.

## **FOCUS**

#### To increase services quality and efficiency

Good farm machineries services will help in increasing yield

### To gives priority to the problem area

FOA will gives services to all area including problem area

#### To stabilise services rental

Offer reasonable rental to the farmers

# NO. OF AGRICULTURAL TRACTOR OWNED BY PPN JENTERA 2017

| BIL | PPN(J)           | AGE (YEAR) |      |      |
|-----|------------------|------------|------|------|
| DIL | PPN(J)           | 1-5        | 5-10 | > 10 |
| 1   | PERLIS           |            | 25   | 5    |
| 2   | ASUN             | -          | 10   | -    |
| 3   | PENDANG          | -          | 1    | -    |
| 4   | LANGKAWI         | 2          | -    | -    |
| 5   | PULAU PINANG     | 9          | 33   | 5    |
| 6   | PERAK UTARA      | -          | 32   | 5    |
| 7   | PERAK TENGAH     | -          | 9    |      |
| 8   | HILIR PERAK      | -          | 68   | 36   |
| 9   | SELANGOR         | -          | 31   | 2    |
| 10  | NEGERI SEMBILAN  | -          | 19   | 9    |
| 11  | MELAKA           | -          | 9    | 4    |
| 12  | JOHOR            | -          | 32   | -    |
| 13  | PAHANG           | -          | 30   | 5    |
| 14  | BESUT            | -          | 30   | 19   |
| 15  | KUALA TERENGGANU | -          | 25   | 10   |
| 16  | MACHANG          | -          | 62   | 29   |
| 17  | KOTA BELUD       | 15         | 25   | -    |
| 18  | PAPAR            | 9          | 13   | -    |
| 19  | KENINGAU         | 7          | 7    | -    |
|     | JUMLAH           | 42         | 461  | 129  |

# NO. OF PADDY COMBINE HARVESTER OWNED BY PPN JENTERA 2017

| BIL PPN(J) |                  | AGE (YEAR) |      |      |
|------------|------------------|------------|------|------|
| DIL        | PPN(J)           | 1-5        | 5-10 | > 10 |
| 1          | PERLIS           | 2          | 9    | 8    |
| 2          | ASUN             | 1          | 23   | 9    |
| 3          | PENDANG          | 1          | 26   | 15   |
| 4          | LANGKAWI         | 3          | -    | -    |
| 5          | PULAU PINANG     | 8          | 13   | 9    |
| 6          | PERAK UTARA      | 2          | 9    | 6    |
| 7          | SELANGOR         | 2          | 13   | 6    |
| 8          | NEGERI SEMBILAN  | 1          | 2    | -    |
| 9          | MELAKA           | -          | 2    | -    |
| 10         | JOHOR            | 1          | 4    | -    |
| 11         | PAHANG           | -          | 7    | 3    |
| 12         | BESUT            | 2          | 9    | 12   |
| 13         | KUALA TERENGGANU | 1          | 7    | 3    |
| 14         | MACHANG          | 3          | 8    | 1    |
| 15         | KOTA BELUD       | 1          | 10   | -    |
| 16         | PAPAR            | -          | 6    | -    |
| 17         | KENINGAU         | -          | 3    | -    |
|            | JUMLAH           | 28         | 151  | 72   |

## **Machinery Usage**



## Machinery Usage





# LAND PREPARATION FOR PADDY – Tractor







**New Holland 7066S** 





**New Holland TD90** 

Fiat 7066S



Kubota

## PADDY HARVESTING -

## Combine

## Harvester



Dashmesh M7000

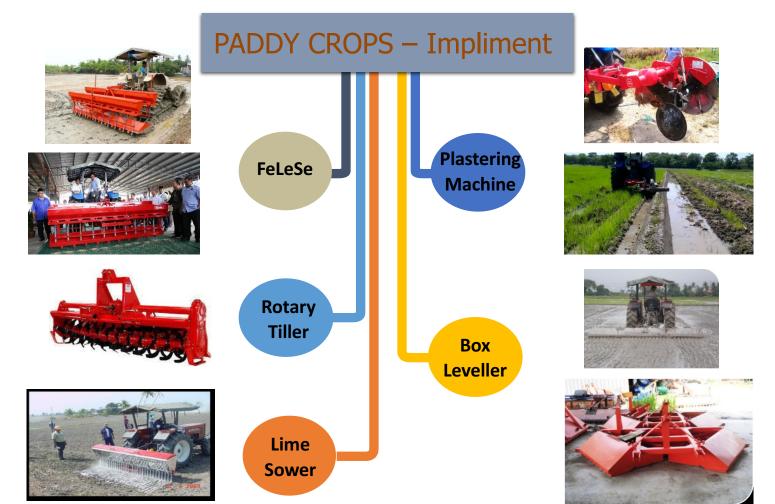


New Holland 8060



**New Holland 8080** 

**New Holland 1545S** 



# Issue and Challenges



# Irrigation infrastructural density for the granary areas in Malaysia

Comparison of canal density between various rice granary area in Malaysia



| Granary             | Canal density<br>(m/ha) |
|---------------------|-------------------------|
| MADA                | 18                      |
| KADA                | 24                      |
| KERIAN              | 31                      |
| KEMASIN SEMARAK     | 33                      |
| TRANS PERAK         | 36                      |
| PULAU PINANG        | 39                      |
| SUNGAI MANIK        | 40                      |
| BARAT LAUT SELANGOR | 43                      |
| BESUT               | 48                      |



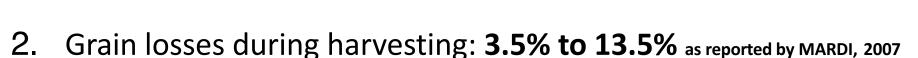
## Status Of Farm Infrastructure

issues & challenges major infrastructural support Result / achievement rice double cropping Continuous improvement & Low density of farm & PH - bulk handling maintenance road, irrigation & drainage of paddy field Research on soft soil issues Soft soil in paddy is on going field No mechanization activities Peat soil



# Issues on paddy production

- 1. Soft soil: Total area of soft soil is 8,107 ha
  - factors contribute to soft soil:
    - » unsuitable farm machinery utilization
    - » low drainage density
    - » climate change
    - » in adherence to paddy planting schedule.



- Efficiency of threshing mechanism is the main factor that influencing the percentage of grain losses.
- High capital investment and production cost faced by smallscale & aging farmers



## Effects of Soft Soil



# **Moving Forwards**

# 1. ENCOURAGE INSTALLATIONS OF AUTO GREASING SYSTEM TO THE FARM MACHINERIES



Interlube
Multiline
Automatic
Centralised
Lubrication
System



MAX EFFE.

String lands and an analysis of the string lands and an

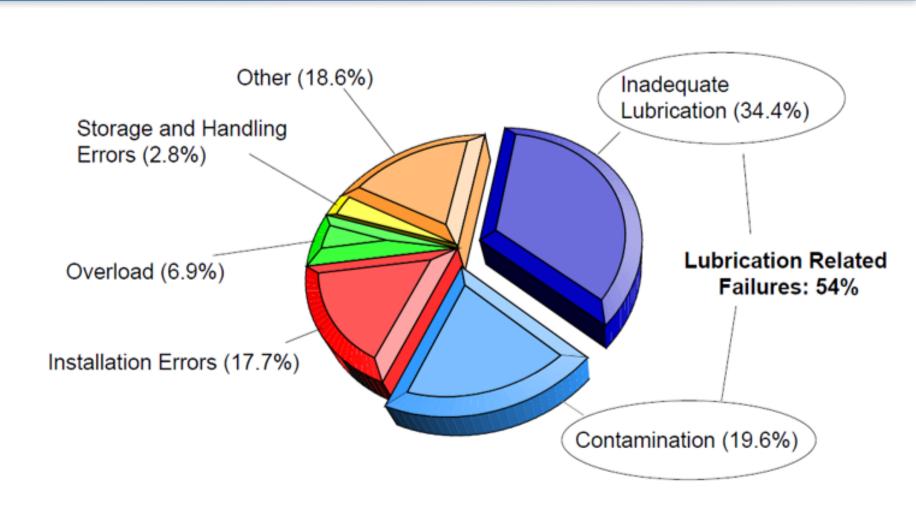
A systemic problem

When lubrication is done inconsistently or done incorrectly, it negatively impacts machine condition and reliability plant wide. Major studies and independent sources prove this.

The Society of Tribologists and Lubrication
Engineers report more than 50% of all bearings
failures are due to lubrication practices that don't
measure up. In addition, Kenneth Bannister states
60% of all mechanical failures stem from inadequate
or improper lubrication.

The bill for wear and tear and the resulting loss of production is \$240 billion annually – and that's just in the U.S.

#### **REASON'S FOR BEARING FAILURE:**











#### 2. REDUCING POST-HARVEST LOSSES

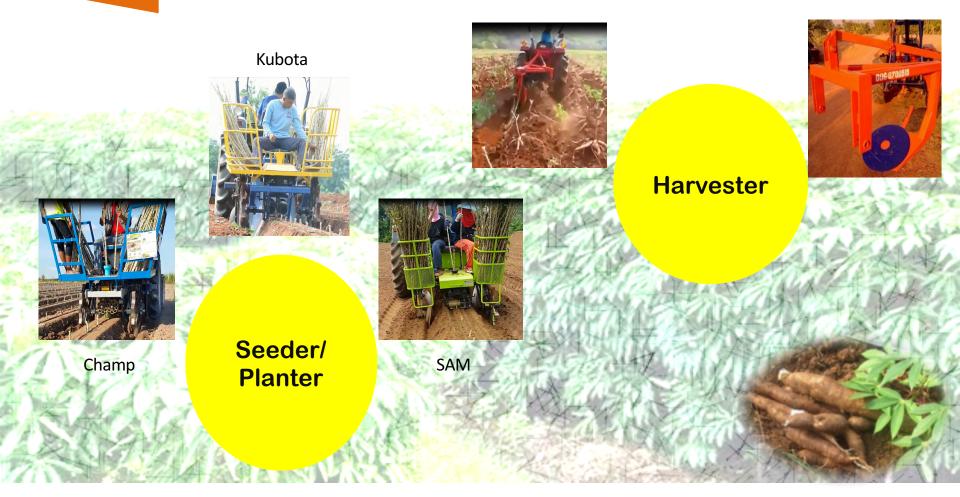
| ACTIVITIES                     | PERCENTAGE OF LOSSES |                       |          |
|--------------------------------|----------------------|-----------------------|----------|
|                                | 1985<br>(Baseline)   | 2015 MADA &<br>KETARA | 2016     |
| 1. Harvesting                  | 9.00                 | 4.90                  | 1.38     |
| 2. Transport                   | 6.00                 | 1.10                  | 0.63     |
| 3. Drying                      | 3.50                 | 0.37                  | 0.12     |
| 4. Milling                     | 6.00                 | 2.40                  | 3.05     |
| 5. Storage                     | 4.00                 | 1.20                  | 2.71     |
| Losses (%)                     | 28.50                | 9.97                  | 7.89     |
| Paddy production (million ton) | 1.95                 | 2.60                  | 2.60     |
| Paddy losses (thousands ton)   | 555.75               | 259.22                | 205.14   |
| Paddy Price (RM/ton)           | 496.00               | 1,200.00              | 1,200.00 |
| Losses (RM million)            | 276.00               | 311.00                | 246.00   |

#### 3. INVEST IN NEW ACTIVITIES





# CASAVA CROPS



#### ENCOURAGE ZERO-WASTE MANAGEMENT







### **MAHA 2018**

MAHA IS A BIENNIAL EVENT WHICH BE HELD ON NOVEMBER IN MAEPS, SERDANG, SELANGOR.

MAHA STANDS FOR MALAYSIA

AGRICULTURE, HORTICULTURE &

AGROTOURISM AND IT IS THE LEADING

AGRICULTURAL SHOW OF ITS KIND IN

MALAYSIA AND INDEED IN THE REGION.

#### An Event For Everyone

This **11-day event** is filled with showcases and activities that will appeal to those involved in agriculture, business owners and investors as well as the general public, including:

- Main event areas/state pavilions
- Business seminars and workshops
- Networking opportunities
- Product presentations and launches
- Agriculture technological and innovation demonstrations and competitions
- Agro bazaar
- Competitions and award presentations
- Field demonstrations
- Agrotourism activities
- Agro-product promotions
- Cultural performances
- Traditional cuisines and cooking demonstrations
- Pet shows, fishing contests, wellness programmes and many more









Ministry of Agriculture & Agro-based Industry, Malaysia



